

EXECUTIVE SUMMARY

**Recommendation of \$500,000 or Greater
19-029V – Athletic Trainer and Physician Services**

This request is to approve the Agreement between South Broward Hospital District d/b/a Memorial Healthcare System and The School Board of Broward County, Florida (SBBC), starting August 6, 2018 and expires on August 31, 2021. The Vendor will provide athletic trainers for immediate and essential services to protect the safety and welfare of students engaged in interscholastic sporting events. Licensed and nationally certified athletic trainers hold the highest level of skill and training in the sports medicine industry and have an extensive educational background in human anatomy, human physiology biomechanics, and exercise physiology. Athletic trainers are critical to the health, welfare and safety of student athletes and are the first responders to students injured at practices and games.

Procurement Method

The solicitation for this RFP ran from March 16, 2018 through April 11, 2018. Seven hundred twenty-five (725) vendors were notified, thirteen (13) vendors downloaded the RFP, and four (4) proposals were received prior to bid opening. The evaluation committee meeting was held on April 16, 2018, consisting of five (5) members; and in accordance with the requirements of the RFP, South Broward Hospital District d/b/a Memorial Healthcare System is being recommended for award.

Currently, we have two (2) Vendors providing this service with different rates. Therefore an RFP was released in order to streamline this service and negotiate a single rate throughout the District. Agreement 58-096V expires on July 29, 2018 and 58-059V expires on August 5, 2018.

Estimated Savings

The contracted rate of the new Bid will save the District nineteen (19) percent for athletic trainer services as detailed below:

Current Annual Charge for Athletic Trainers

North Broward Hospital District d/b/a Broward Health (20 trainers)	\$632,231
South Broward Hospital District d/b/a Memorial Healthcare System (9 trainers)	\$227,640
Total	\$859,871

<i>New Annual Charge for Athletic Trainers</i>	\$696,000
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Difference in Savings	\$163,871
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Financial Impact

The total spending authority requested is \$2,143,500 and will be funded from the athletics and student activities budget.

Annual Charge for Athletic Trainers (29 * \$24,000)	\$696,000
** Annual Charge for I Pad Cellular Services	\$18,500
Total	\$714,500
 Contract Tenure in Years	 x 3
Total	\$2,143,500

** Vendor shall provide twenty-nine (29) I pads to facilitate the implementation of secure electronic documentation in order to improve communication between school administrators, BCAA leadership, and healthcare providers.